

Message Text

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46

ORIGIN SS-15

INFO OCT-01 ISO-00 SSO-00 /016 R

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DRAFTED BY S/S-O:RBELL

APPROVED BY S/S-O:JHOGANSON

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R 221549Z FEB 76

FM SECSTATE WASHDC

TO USCINCEUR

S E C R E T STATE 042866

EXDIS MILITARY ADDEE HANDLE AS SPECAT EXCLUSIVE

FOLLOWING REPEAT TEHRAN 1775 ACTION SECSTATE 22 FEB 76

QUOTE

S E C R E T TEHRAN 1775

EXDIS

PLEASE PASS SECDEF AND USCINCEUR

E.O. 11652: GDS

TAGS: MASS

SUBJ: GOI INTEREST IN BARTER OF OIL FOR DEFENSE EQUIPMENT

REF: DEFREP MESSAGE 090805Z FEB 76.

1. WHEN AMBASSADOR DELIVERED A LETTER FROM THE PRESIDENT TO THE SHAH ON FEBRUARY 21, THE SHAH COMMENTED THAT, WITH RESPECT TO IRAN'S PROBLEM WITH OIL SALES, THERE APPEARED TO BE TWO OPTIONS OPEN TO HIS GOVERNMENT. EITHER IRAN COULD SELL OIL DIRECTLY TO THE USG ON A GOVERNMENT-TO-GOVERNMENT BASIS OR IT COULD BARTER OIL FOR WEAPONS SYSTEMS IN ARRANGEMENTS TO BE WORKED OUT WITH DEFENSE CONTRACTORES. TO EXPLORE LATTER PROPOSITION FURTHER, INVITATIONS HAVE BEEN ISSUED TO SENIOR OFFICIALS OF WESTINGHOUSE AND BOEING (AWACS), UNITED TECHNOLOGIES (AIRCRAFT ENGINES), GENERAL

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DYNAMICS (F-16), AND LITTON(DD-993), ALTHOUGH SHAH DID

NOT MENTION FIRM, WE UNDERSTAND THAT BROWN & ROOT HAS ALSO BEEN APPROACHED IN SIMILAR CONNECTION WITH CHAH BAHAR PROJECT. WESTINGHOUS OFFICIALS HAVE ALREADY VISITED IRAN.

2. AS DEPARTMENT IS AWARE, GENERAL DYNAMICS PRESIDENT LEWIS WILL BE HERE ON FEBRUARY 25. PLEASE ADVISE IF THERE IS ANY GUIDANCE FOR OUR CONVERSATION WITH HIM PRIOR TO HIS MEETING WITH GENERAL TOUFANIAN.

HELMS

UNQUOTE

EAGLEBURGER

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NNN

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Margaret P. Grafeld
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